Sale process with the IPPA's support to transactions

Steps	Who ?	OPERATIONS
1	**The Seller**	send his"Merchandise/Services Invoice + IBAN" to the **Buyer** for comments and acceptation
2	**The Buyer**	acknowledges receipt and return the"Merchandise/Services invoice + IBAN" to the **Seller** duly stamped and signed "as agreed"
3	**The Buyer**	confirms this Sale's acceptation by the transmission of this invoice agreed to **AILE & ILE ASSOCIES**
4	**AILE & ILE ASSOCIES IPPA**	issues, then, his "IPPA's invoice" to the attention of the **Buyer,** showing the object of the Sale + Hosting & Assistance's percentage + Ancillaries's charges for international IPPA Swift within 72 working hours approx.
5	**The Buyer**	acknowledges the IPPA's invoice receipt and return it duly stamped and signed "as agreed" to **AILE & ILE ASSOCIES**
6	**AILE & ILE ASSOCIES IPPA**	records the acceptation signed, and, opens an IPPA's File.,
7	**The Buyer**	pays the full amount of the "IPPA's invoice" to our BNP PARIBAS account by International swifts, or, by PAYTWEAK e-swifts, in EURO or EURO/currency (USD, RMB, YEN..)
8	**AILE & ILE ASSOCIES IPPA**	pays, then, within 72 working hours approx, in EURO, or in the requested currency., the amount of the "Merchandise/Services Invoice" to the **Seller**.

Reminders

1- **Our IPPA's swift are exclusively for B-to-B transactions.** Therefore, never addressed to any private person.

2- The transaction of the "Merchandise/Service" must show mention «**INVOICE**», or, «**FACTURE**».

3- The Seller must show the **INVOICING ADDRESS** to the attention of « **AILE & ILE ASSOCIES for the account of Buyer + Buyer's address** »

4- The invoice "Merchandise & Service" must show **DELIVERY ADDRESS of the Buyer**.

5- The invoice "Merchandise & Service" must show **Company's IBAN** of the Seller.

6- As **our swifts are instantaneous, unchangeables & irrevocables**, we are not comfortable to pay "Estimations", "Quotations" or any other"Proforma" always subject to modifications, or, to process of constitution*(Stock incertain, production not acheived yet, replenishment delays..)...*

AÏLE & ÎLE ASSOCIÉS